## CONSOLIDATED BALANCE SHEET

Quarter 4/ 2008

| ASSETS | Unit: VND |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code | Note | Ending Balance | Beginning Balance |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 1,409,148,772,532 | 1,754,628,535,880 |
| I. Cash and cash equivalents | 110 | 3 | 206,901,260,048 | 530,437,846,752 |
| 1. Cash | 111 |  | 206,901,260,048 | 530,437,846,752 |
| 2. Cash equivalents | 112 |  | - - |  |
| II. Short-term financial investments | 120 | 11 | 579,963,054,600 | 522,518,126,041 |
| 1. Short-term investments | 121 |  | 619,436,132,317 | 527,449,921,278 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (39,473,077,717) | (4,931,795,237) |
| III. Receivables | 130 | 4 | 425,314,486,471 | 560,318,148,115 |
| 1. Trade accounts receivables | 131 |  | 101,186,398,026 | 77,627,503,003 |
| 2. Advances to suppliers | 132 |  | 86,167,440,084 | 141,969,879,791 |
| 5. Other receivables | 135 |  | 238,690,097,534 | 340,720,765,321 |
| 6. Provision for short-term bad receivables | 139 |  | $(729,449,173)$ | - |
| IV. Inventories | 140 | 5 | 186,208,789,434 | 136,271,838,334 |
| 1. Inventories | 141 |  | 187,000,713,898 | 136,666,689,819 |
| 2. Provision for devaluation of inventories | 149 |  | $(791,924,464)$ | $(394,851,485)$ |
| V. Other short-term assets | 150 |  | 10,761,181,979 | 5,082,576,638 |
| 1. Short-term prepaid expenses | 151 |  | 2,954,210,014 | 1,562,440,247 |
| 2. VAT deductible | 152 |  | 54,118,164 | - |
| 3. Tax and accounts receivable from State budget | 154 |  | 6,996,597,238 | 2,089,146,387 |
| 4. Other short-term assets | 158 |  | 756,256,563 | 1,430,990,004 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 1,758,478,119,233 | 1,312,845,945,330 |
| I. Long-term receivables | 210 | 6 | 103,954,596,163 | 30,910,822,365 |
| 4. Other long-term receivables | 218 |  | 103,954,596,163 | 30,910,822,365 |
| II. Fixed assets | 220 |  | 744,505,245,996 | 480,859,799,729 |
| 1. Tangible fixed assets | 221 | 7 | 409,267,644,223 | 301,160,754,679 |
| - Historical cost | 222 |  | 499,784,604,955 | 421,807,160,403 |
| - Accumulated depreciation | 223 |  | (90,516,960,732) | (120,646,405,724) |
| 2. Finance leases fixed assets | 224 | 8 | 10,716,220,054 | 23,217,196,024 |
| - Historical cost | 225 |  | 22,227,464,657 | 34,758,862,354 |
| - Accumulated depreciation | 226 |  | (11,511,244,603) | (11,541,666,330) |
| 3. Intangible fixed assets | 227 | 9 | 128,511,691,308 | 113,154,969,429 |
| - Historical cost | 228 |  | 144,049,330,976 | 126,102,536,075 |
| - Accumulated depreciation | 229 |  | (15,537,639,668) | (12,947,566,646) |
| 4. Construction in progress expenses | 230 | 10 | 196,009,690,411 | 43,326,879,597 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - |  |
| - Accumulated depreciation (*) | 242 |  | - |  |
| IV. Long-term financial investments | 250 | 11 | 902,840,362,853 | 797,350,465,524 |
| 1. Investment in subsidiaries | 251 |  | 9,142,654,354 |  |
| 2. Investment in joint-venture | 252 |  | 32,389,956,418 | 30,212,025,524 |
| 3. Goodwill | 253 |  | 44,728,599,281 |  |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 4. Other long-term investments | 258 |  | 835,588,210,335 | 767,138,440,000 |
| 5. Provision for devaluation of long-term finance investment | 259 |  | $(19,009,057,535)$ |  |
| V. Other long-term assets | 260 |  | 7,177,914,221 | 3,724,857,712 |
| 1. Long-term prepaid expenses | 261 |  | 3,427,056,509 |  |
| 2. Deferred income tax assets | 262 | 25.3 | 3,745,857,712 | 3,724,857,712 |
| 3. Others | 268 |  | 5,000,000 |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 3,167,626,891,765 | 3,067,474,481,210 |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 818,255,545,609 | 593,513,093,728 |
| I. Short-term liabilities | 310 |  | 650,558,464,116 | 467,800,038,068 |
| 1. Short-term borrowing and debts | 311 | 12 | 335,922,102,657 | 263,002,966,594 |
| 2. Trade accounts payable | 312 | 13 | 98,783,627,506 | 156,329,913,903 |
| 3. Advances from customers | 313 |  | 9,947,596,559 | 3,105,396,000 |
| 4. Taxes and liabilities to State budget | 314 | 14 | 4,237,071,822 | 8,589,224,848 |
| 5. Payable to employees | 315 |  | 1,501,382,099 | 4,595,596,184 |
| 6. Payable expenses | 316 | 15 | 3,648,254,926 | 1,050,857,024 |
| 7. Accounts payables-Affiliate | 317 |  | 2,140,722,604 |  |
| 8. Payable in accordance with contracts in progress | 318 |  | - |  |
| 9. Other short-term payables | 319 | 16 | 194,377,705,943 | 31,126,083,515 |
| 10. Provision for short-term liabilities | 320 |  | - |  |
| II. Long-term liabilities | 330 | 17 | 167,697,081,493 | 125,713,055,660 |
| 3. Other long-term payables | 333 |  | - |  |
| 4. Long-term borrowing and debts | 334 |  | 156,028,455,033 | 112,409,992,404 |
| 5. Deferred income tax | 335 |  | - |  |
| 6. Provision for unemployment allowance | 336 |  | 11,668,626,460 | 13,303,063,256 |
| 7. Provision for long-term liabilities | 337 |  | - |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 2,279,653,204,489 | 2,453,493,647,662 |
| I. Capital sources and funds | 410 |  | 2,281,849,624,111 | 2,447,395,999,531 |
| 1. Paid-in capital | 411 |  | 571,148,760,000 | 469,996,650,000 |
| 2. Capital surplus | 412 |  | 1,725,237,946,955 | 1,725,693,881,955 |
| 4. Treasury stock | 414 |  | (137,401,029,200) | $(172,326,400)$ |
| 6. Foreign exchange difference | 416 |  | 2,217,851,137 | 1,914,841,317 |
| 7. Investment and development fund | 417 |  | 25,430,280,515 | 25,370,280,515 |
| 8. Financial reserve fund | 418 |  | 26,792,635,752 | 25,792,635,752 |
| 9. Other fund belong to owner's equity | 419 |  | 15,513,778,313 | 17,002,430,550 |
| 10. Retained profit | 420 |  | 52,909,400,639 | 181,797,605,842 |
| II. Budget sources | 430 |  | (2,196,419,622) | 6,097,648,131 |
| 1. Bonus and welfare fund | 431 |  | (2,196,419,622) | 6,097,648,131 |
| C. MINORITY INTEREST | 500 |  | 69,718,141,669 | 20,467,739,819 |
| TOTAL RESOURCES (430=300+400) | 440 |  | 3,167,626,891,765 | 3,067,474,481,209 |


| Items | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: |
| Foreign currencies: |  |  |  |
| - USD |  | $153,165.52$ | $276,919.00$ |
| - EURO |  |  |  |
|  |  |  |  |

CONSOLIDATED INCOME STATEMENT
Quarter 4/ 2008

| Items | Code | Note | Quarter 4 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1. Revenue of sales and services | 01 | VI. 25 | 386,567,668,728 | 408,180,588,674 | 1,440,786,680,517 | 1,238,339,006,052 |
| 2. Deductions | 02 |  | 1,238,420,963 | 462,737,984 | 9,362,578,518 | 7,536,699,852 |
| 3. Net sales and services (10=01-02) | 10 |  | 385,329,247,765 | 407,717,850,690 | 1,431,424,101,999 | 1,230,802,306,200 |
| 4. Cost of goods sold | 11 | VI. 27 | 301,201,293,133 | 264,532,281,854 | 1,070,555,115,391 | 908,824,593,028 |
| 5. Gross profit (20=10-11) | 20 |  | 84,127,954,633 | 143,185,568,836 | 360,868,986,608 | 321,977,713,172 |
| 6. Financial incomes | 21 | VI. 26 | 34,670,198,049 | 2,754,106,354 | 109,903,336,255 | 96,999,993,593 |
| 7. Financial expenses | 22 | VI. 28 | 49,207,229,563 | 7,317,558,092 | 118,283,795,091 | 44,308,692,446 |
| - Include: Interest expense | 23 |  | 14,523,024,765 | 7,238,372,372 | 51,501,941,634 | 31,710,057,205 |
| 8. Selling expenses | 24 |  | 59,137,617,416 | 31,625,908,869 | 138,862,647,040 | 95,426,946,844 |
| 9. General \& administrative expenses | 25 |  | 25,223,297,200 | 18,568,844,012 | 94,962,459,343 | 72,967,690,479 |
| 10. Net operating profit (30=20 + (21-22) - (24+25)) | 30 |  | (14,769,991,497) | 88,427,364,217 | 118,663,421,389 | 206,274,376,996 |
| 11. Other incomes | 31 |  | 53,111,261,367 | 4,317,859,900 | 152,867,382,050 | 27,194,975,252 |
| 12. Other expenses | 32 |  | 37,205,678,323 | 906,433,871 | 129,155,131,777 | 11,000,690,958 |
| 13. Other profit (40=31-32) | 40 |  | 15,905,583,044 | 3,411,426,029 | 23,712,250,273 | 16,194,284,294 |
| 14. Profit before tax ( $\mathbf{5 0}=\mathbf{3 0}+40$ ) | 50 |  | 1,135,591,547 | 91,838,790,246 | 142,375,671,662 | 222,468,661,290 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | (1,173,032,597) | - | - | - |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | 1,658,742,124 |
| 17. Profit after tax ( $\mathbf{6 0 = 5 0 - 5 1 - 5 2 \text { ) } { } ^ { \text { a } } \text { ( } { } ^ { \text { a } } \text { ( }}$ | 60 |  | 2,308,624,144 | 91,838,790,246 | 142,375,671,662 | 224,127,403,414 |
| - Include |  |  |  |  |  |  |
| Minority interest |  |  | (5,207,357,803) |  | 23,495,200,545 |  |
| The parent company's shareholders |  |  | 7,515,981,948 |  | 118,880,471,118 |  |
|  |  |  |  |  |  |  |

# CONSOLIDATED CASH FLOWS STATEMENT 

## Quarter 4/ 2008 (Indirect method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 142,375,671,662 | 240,703,033,755 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 |  | 57,744,083,932 | 39,263,773,415 |
| Provisions | 03 |  | 34,938,355,459 | - |
| Unrealized foreign exchange difference loss/gain | 04 |  | - | 302,683,783 |
| Loss/gain from investment | 05 |  | (15,331,791,437) | (73,503,968,633) |
| Interest expenses | 06 |  | 51,501,941,634 | 33,828,046,661 |
| 3. Operating profit before the changes of current capital | 08 | - | 271,228,261,250 | 240,593,568,981 |
| Changes in accounts receivable | 09 |  | 127,432,011,912 | (374,168,543,609) |
| Changes in inventories | 10 |  | (50,334,024,079) | $(12,581,787,917)$ |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | 109,839,289,985 | 74,483,468,436 |
| Changes in prepaid expenses | 12 |  | (4,818,826,276) | 382,391,613 |
| Paid interest | 13 |  | (51,501,941,634) | (33,807,100,506) |
| Paid corporate income tax | 14 |  | - | - |
| Other receivables | 15 |  | 316,332,485 | 17,150,406,051 |
| Other payables | 16 |  | (70,255,081,824) | (42,977,661,068) |
| Net cash provided by (used in) operating activities | 20 | - | 331,906,021,819 | (130,925,258,019) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (333,044,188,089) | (245,813,968,118) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | 786,262,824 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (537,700,000,000) | (1,597,904,589,200) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 458,079,743,041 | 1,321,363,592,939 |
| 5. Cash paid for joining capital in other companies | 25 |  | (394,210,564,050) | (1,020,810,721,643) |
| 6. Withdrawal of capital in other companies | 26 |  | 349,207,992,050 | 263,679,746,240 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 86,079,638,774 | 75,500,332,116 |
| Net cash used in investing activities | 30 | - | (371,367,651,042) | (1,203,199,344,841) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | 1,721,863,000,000 |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  | (137,381,202,800) | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 834,261,843,789 | 1,217,808,697,198 |
| 4. Cash paid to principal debt | 34 |  | (825,410,440,891) | $(1,046,434,635,581)$ |
| 5. Cash paid to financial lease debt | 35 |  | $(13,211,661,479)$ | - |
| 6. Dividend, profit paid for owners | 36 |  | (142,333,496,100) | - |
| Net cash (used in) provided by financing activities | 40 |  | (284,074,957,481) | 1,813,736,664,887 |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | (323,536,586,704) | 479,612,062,027 |
| UASH aind cash equivaleenis al begininivg ofvend |  |  |  |  |
|  | 60 |  | 530,437,846,752 | 50,825,784,724 |
| Influence of foreign exchange fluctuation | 61 |  | - | - |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 206,901,260,048 | 530,437,846,752 |

